

## **Nigerian Agip Oil Company Limited**

### **Operator of the NNPC/NAOC/Phillips Joint Venture**

### **Tender Opportunity**

#### **Reference: NAOC JV Assets Insurance for 2011 (Naira Portion)**

**(NipeX No. 3100067)**

### **Introduction**

Nigerian Agip Oil Company Limited, Operator of NNPC/NAOC/Phillips Joint Venture, is desirous of calling for bids from registered Insurers in Nigeria to carry out various classes of insurance.

### **Scope of Work**

The scope of insurance envisaged include the following but without limitation: Fire and Special perils, Marine Hull and Cargo, Automobiles, Money, Goods in Transit, Group Personal Accident, Combined All Risk.

### **Tender Mandatory Requirements**

1. To be eligible for this tender opportunity, interested contractors are required to be pre-qualified under the “Life Insurance Services,” “Non-life Insurance Services,” “Insurance Broking Services” and “Other Insurance Services” (Product Categories – 3.14.30, 3.14.32, 3.14.33 & 3.14.39 respectively) in the NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified contractors/suppliers in these categories will receive Technical Invitation to Tender (ITT).
2. To determine if you are pre-qualified and to view the product/service category you are listed for, open [www.nipexng.com](http://www.nipexng.com) and access the NJQS with your log in details; click on “continue Joint Qualification Scheme tool”; click “check my supplier status” and then click “supplier product group.”
3. If you are not listed in a product/service category but you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for necessary update.
4. To initiate the NJQS pre-qualification process, access [www.nipexng.com](http://www.nipexng.com) to download application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

### **Nigerian Content**

Pursuant to the newly enacted Nigerian Content Development Policy (“CNOGIC ACT 2010”) by the Federal Government of Nigeria, all interested bidders are expected to demonstrate adherence to the policy and compliance with provisions of the Insurance ACT 2003. Among others, the NOGIC ACT 2010 requires a certificate of compliance be issued by NAICOM to bidders as part of NCMB technical evaluation requirements for insurance or reinsurance contracts in the Oil and Gas Industry.

The NOGIC ACT 2010 and Insurance ACT 2003 further require that in-country capacity must be exhausted before resort to outside/foreign re-insurers which NAICOM must approve before reinsurance are placed abroad. Arising there from, preference shall be given to Nigerian companies and /or foreign companies based in Nigeria having a Nigerian affiliate who demonstrates willingness to execute the work/services to the satisfaction of evaluators.

Therefore, this Tender Opportunity aims at sensitizing interested bidders on the information / documentation that will be expected of them at the Invitation to Tender (ITT) stage, as follows:

1. Company intends to and will expect bidders to comply with the NOGIC ACT 2010 (available at [www.nnpcgroup.com](http://www.nnpcgroup.com) and [www.nigcontent.com](http://www.nigcontent.com) ) and Insurance ACT 2003, since they constitute Fatal Flaw in all contract evaluations.
2. Preparation of Nigerian Content Plan that addresses utilization of Nigerian Labour, Services, Materials and Equipment for this service.
3. Provision of current NAICOM registration certificate.
4. Provision of a copy of company’s detailed binding agreement with any competent Re-insurance company.
5. Provision of detailed description of all work bidders will accomplish using Nigerian Resources (Labour, Material & Services)
6. Provision of current and in-place organization structure with detail experience and skills of key management personnel with names. Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.
7. Detail past experience / present commitment to staff training and development of its Nigerian Personnel. Furnish details of training plans for Nigerians specific to this scope of work.
8. State any further innovative proposals that would enhance the Nigerian Content for the project?
9. Demonstrate that entity is an indigenous company or indigenous company in genuine alliance with a foreign-owned or multinational company registered in Nigeria.
10. Provision of details of your company ownership and share holding structure. Submit copies of your CAC forms CAC10, CAC2.5, CO2 and Co7.

**Note:** Bidders shall be requested to provide evidences to show their compliance with the above listed requirements at the ITT stage. Failure to meet the Nigerian Content requirements is a “Fatal Flaw.”

### **Closing Date**

Only tenderers who are registered with NJQS in the **Insurance Service Categories 3.14.30 /3.14.32 /3.14.33 /3.14.39** (Product Categories) **on or before Thursday October 21<sup>st</sup>, 2010** being the advert closing date shall be invited to submit Technical Bids.

Please visit the NipeX Portal at [www.nipexng.com](http://www.nipexng.com) for this Advert and other additional information.

This advertisement of “Tender Opportunity” shall not be construed as a commitment on part of NAOC, nor shall it entitle Applicants to make any claims whatsoever and/or seek any indemnity from NAOC and/or any of its Partners by virtue of such Applicants having responded to this Advert.

### **Management**